



## 2021 Snapshot

154% YTD Share Price Performance



5 dividend increases



4 major **US** acquisitions



4,000 boe/d added



6.2 million

acres of GORR land & 0.8 million gross drilling units in the U.S.



acres of Fee Title Land

million



states





\$0.72 annualized dividend



\$1.9 billion enterprise value



60% target of FFO returned to shareholders

0.5 net debt to funds from operations

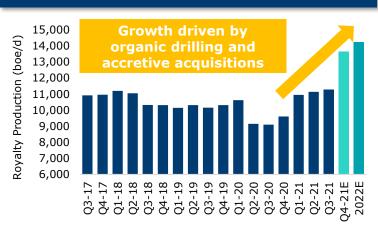


Based on current monthly dividend of \$0.060 per share, based on Freehold share price of \$11.75/share

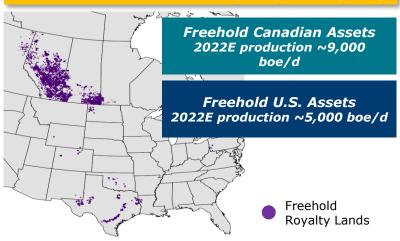
Funds from Operations (based on U.S, US\$13.00/bbl heavy oil differentials, US\$4.00/bbl light oil differentials, U.S.\$4.00/MMbtu NYMEX, \$4.00/mcf AECO and \$0.80 CND/U.S. FX). Source: Company Reports

# **The Freehold Advantage**

#### **Proven Production Platform**

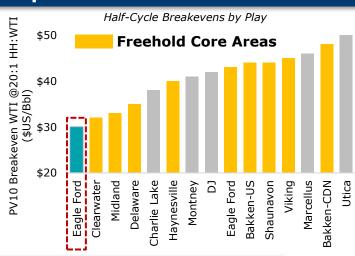


#### **A North American Royalty Company**



# \$300 S-year historical revenue of \$130mm \*\*Solution\* \*\*Royalty Revenue\* \*\*US\$60 WTI \*\*US\$70 WTI \*\*US\$80 WTI

#### **Top Tier North American Portfolio**



#### **Near Term Catalysts**

- Consistent dividend growth:
  - Increased dividend past five consecutive quarters; >220% increase in 12 months
- Growing top tier U.S. production base:
  - 35% of total corporate volumes expected in 2022
- Balanced North American Portfolio:
  - +350 industry payors in Canada and U.S. with active development drilling

#### **Strong Financial Position**

- Meaningful cash returns:
  - Dividend yield 6.1% (1)
- Conservative use of leverage:
  - Debt to 12-month trailing funds from operations of <1.5x</li>
- Financial capacity for value enhancing transactions:
  - \$400MM of transactions YTD in 2021

Based on current monthly dividend of \$0.060 per share, based on Freehold share price of \$11.75/share

 Funds from Operations (based on U.S, US\$13.00/bbl heavy oil differentials, US\$3.00/bbl light oil differentials, U.S.\$4.00/MMbtu NYMEX, \$4.00/mcf AECO and \$0.80 CND/U.S. FX).

3. Source: Company Reports

# **Pro Forma Corporate Profile**

Delivering shareholder value from a well positioned royalty portfolio

| 2022E revenue and production from Oil & NGL(1) | 83% revenue / 60% production |  |
|--|------------------------------|--|
| Q4 2021E production <sup>(1)</sup>             | 13,500-13,750 boe/d          |  |
| 2022E production <sup>(1)</sup>                | 13,750-14,750 boe/d          |  |
| Annualized dividend(2) (\$0.06 per month)      | \$0.72/share                 |  |
| Dividend yield <sup>(2)(3)</sup>               |                              |  |
| Enterprise Value <sup>(3)(4)(5)</sup>          | \$1.9 billion                |  |

Based on updated guidance as of November 10, 2021

<sup>2.</sup> Based on monthly dividend of \$0.06 per share

Based on FRU closing share price of C11.75/share

<sup>4.</sup> Based on 150.6 million shares outstanding

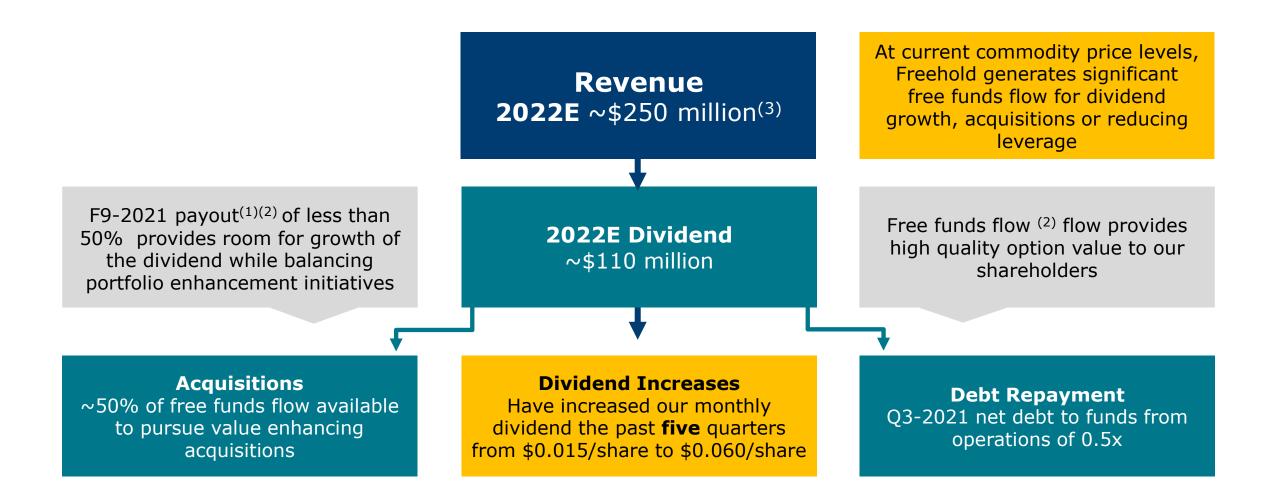
<sup>5.</sup> Based on proforma long term debt as of September 30th

# **2021 Third Quarter Results**

|                       |         | Q3-2021 | Q3-2020 | Change |
|-----------------------|---------|---------|---------|--------|
| Production            | boe/d   | 11,265  | 9,143   | 23%    |
| Funds from operations | mm      | \$48.3  | \$19.8  | 143%   |
| Period end net debt   | mm      | \$75.3  | \$81.7  | -8%    |
| Corporate netback     | per/boe | \$46.60 | \$23.79 | 96%    |
| Payout ratio          |         | 35%     | 27%     | 8%     |
| Cash costs            | per/boe | \$2.49  | \$3.70  | -33%   |

- Production grew 20% from the same period in 2020 and 1% versus the previous quarter
- 179 (6.0 net) wells drilled on royalty lands in Q3-2021 with prospects targeting oil in the Viking, Mississippian, Clearwater, Permian, and Eagle Ford
- Funds from Operations of \$48.3 million (a record for Freehold), \$0.36/share, up 143% versus the same period last year
- Q3-2021 payout of 35%, up from 27% during the same period last year
  - Increased the monthly dividend from \$0.05 to \$0.06/share, the fifth consecutive quarterly increase
- Q3-2021 cash costs of \$2.49/boe, down 33% during the same period in 2020, reflecting ongoing business optimization
- Net debt to trailing funds from operations of 0.5x retains balance sheet strength and flexibility

# **Royalties Remain a Simple Asset Class**



Assumes a monthly dividend of \$0.06/share

Assumes US\$75/bbl WTI and \$4.00/mcf AECO and US\$4.00/mcf NYMEX

# Freehold has Evolved as a Company

Freehold remains the largest North American focused oil and gas royalty company

### Bigger

- Completed more than \$400 million in value enhancing transactions year-to-date
- 2022E production greater than 13,750 boe/d (record high)
- Production +20%<sup>(2)</sup>

#### Better

- 2022E/2021E improved netback +10%(2)
- 2022E/2021E liquids weighting +5%(2)
- Enhanced ESG footprint
- Lower cash costs of \$3.75/boe YTD

#### More Sustainable

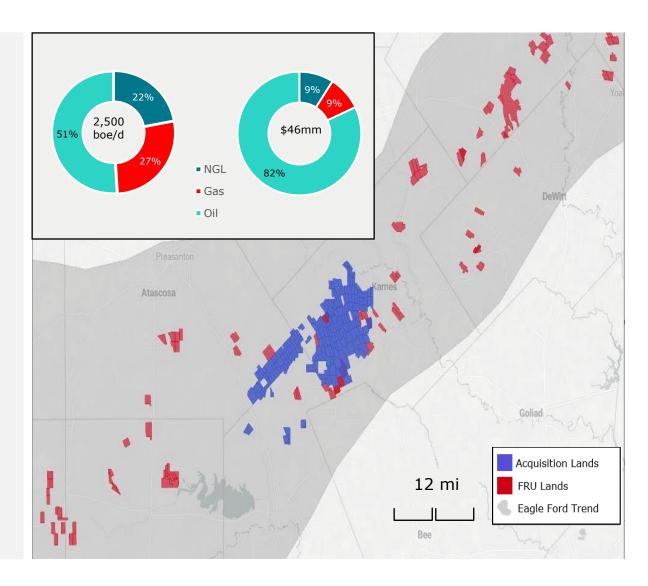
- More than 6 million royalty acres in Canada, 0.8 million drilling unit acres in the U.S.
- Development locations economic at US\$35/bbl WTI<sup>(2)</sup>
- >350 industry payors throughout North America
- Improved payor list with >35% of proforma revenue from Investment Grade companies<sup>(2)</sup>

 Freehold will continue to drive to enhance value for our shareholders within both our Canadian and U.S portfolios

# **Acquisition Activity**

## **Eagle Ford Transaction**

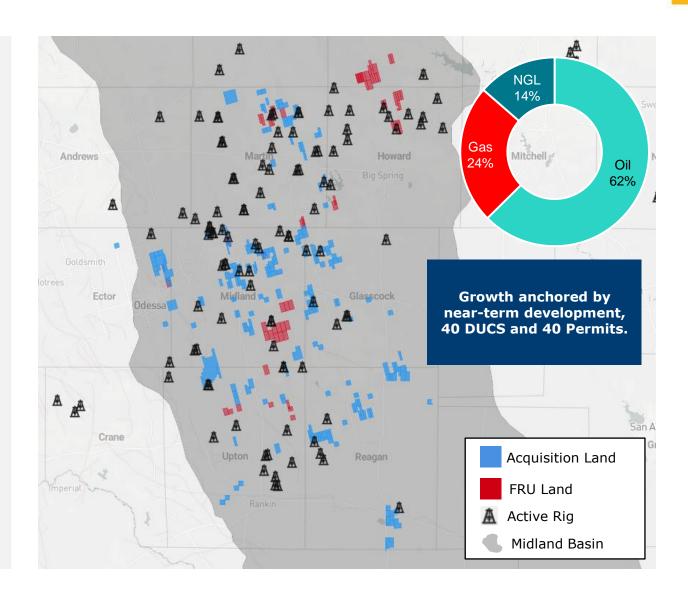
- Active development in resilient "core of the core" position with a well capitalized investment grade producer, actively developing the acquired assets
- Concentrated land position across 92,000 gross drilling unit acres in the Eagle Ford basin
  - 1.8% overriding royalty interest
  - Karnes, Atascosa and Live Oak counties
- Significant multi-year inventory with approximately 500 gross drilling locations identified for future development expected to support a stable production profile
  - Additional upside expected from Upper Eagle Ford development and Austin Chalk locations
- Future drilling expected to be economic at US\$30/bbl WTI
- Stable production and funds flow
- 2022E production of ~2,500 boe/d (73% liquids)



# **Acquisition Activity**

#### **Midland Transaction**

- On August 10, 2021 Freehold entered into a definitive agreement with an affiliate of OneMap Mineral Services LLC.
- Core Midland basin royalty position anchored by a premier counterparty with multiple years of development
- Greater than 2,800 future development locations with over 50% of the development locations economic at a WTI price less than US\$35/bbl
- 2,976 net royalty acres (166,000 gross drilling unit acres)
- Production volumes are forecast to grow by ~25% on a compounded annual growth rate from 2021 to 2024 with ~50% of development in 2022, and ~25% of development in 2023, underpinned by existing DUCs and permits
- 2022E average production (75% liquids) is forecast at ~ 575 boe/d



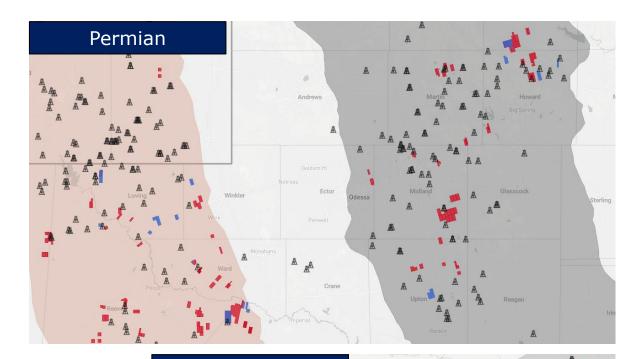
## **Acquisition Activity**

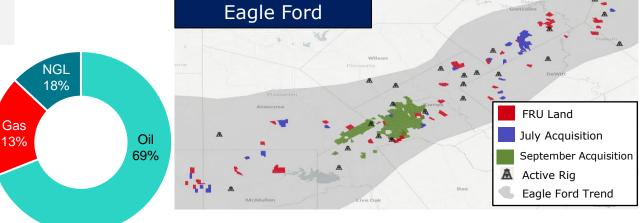
### **Eagle Ford & Permian Transaction**

- Freehold announced as part of Q2-2021 results and closed on July 15, 2021 the acquisition of certain U.S royalty properties for US\$15.5 million (\$19.3 million)
- Acquisition includes exposure to core acreage in the Delaware,
   Midland and the Eagle Ford basins, expanding Freehold's North
   American royalty footprint
- Freehold forecasts greater than 550 development locations associated with the acquired royalty acres, plus near-term development upside of greater than 15 DUCs and 30 permits
- 2022E production forecast to average ~ 150 boe/d

Diverse multi-basin package spread across the Delaware, Midland and Eagle Ford plays

Good well control and areas underwritten for development value have rigs in close proximity





# **Strong Counterparties and ESG Accretive**

## Enhances Freehold's payor portfolio and ESG profile

- The U.S. acquisitions completed in 2021 have significantly enhanced Freehold's payor profile
  - More than 70%<sup>(1)</sup> pro forma U.S. revenue coming from Investment Grade payors
- U.S. acquisitions improved the quality of Freehold's royalty portfolio as it relates to ESG commitments and emissions intensity

#### **Highly Complementary to Broader Portfolio of High Quality Names**















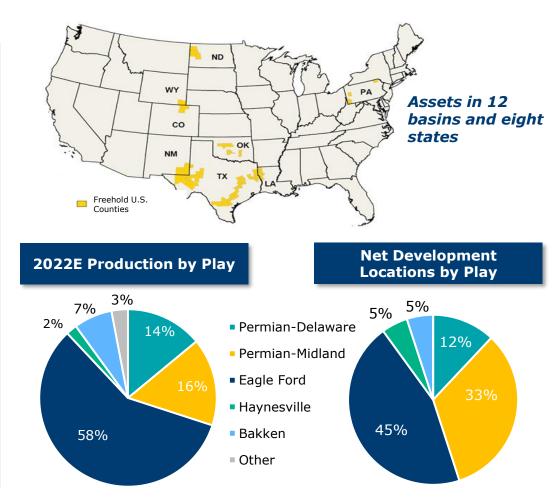




## Pro Forma U.S. Portfolio Overview

## ~785,000 gross acres (34,860 net) of mineral title and ORRI's

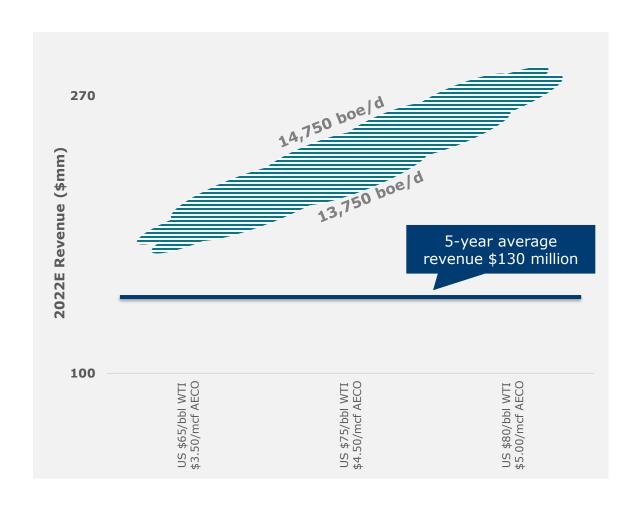
- U.S. 2021E production of 2,100 boe/d (66% liquids) projected to grow to 5,000 boe/d in 2022E (71% liquids)
- U.S. portfolio now represents ~35% and 40% of total production and funds flow respectively
- Approximately 4,300 producing wells and ~100 royalty payors comprised of well capitalized producers
  - Permian (Delaware/Midland) and Eagle Ford basins represent ~90% of combined transactions value
- >14 rigs active in November on Pro forma U.S. royalty acreage

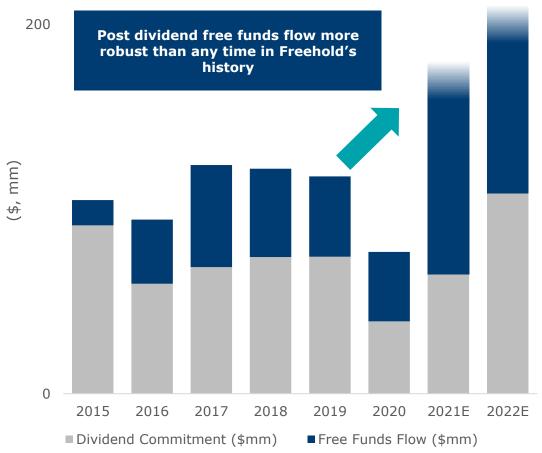


Source: Company Reports

# **Bigger Better Freehold**

#### Increased funds flow enable increased returns to our shareholder





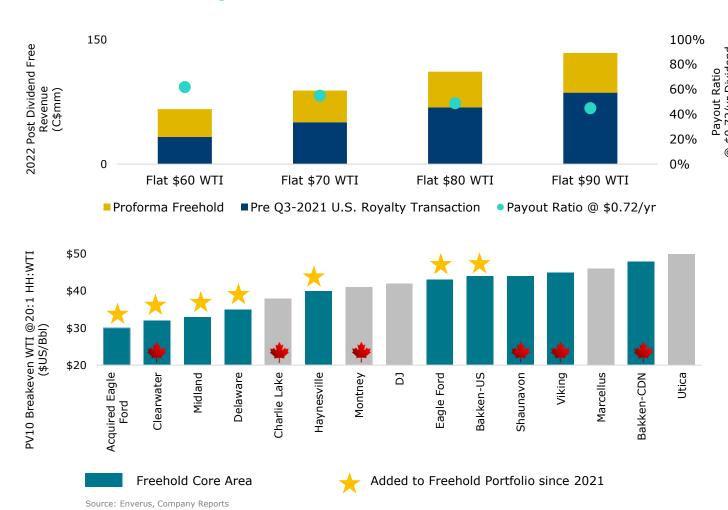
Assumes \$0.72/share dividend payout in 2022E

<sup>2021</sup>E/2022E Royalty Revenue (based on U.S.\$75.00/bbl WTI, US\$13.00/bbl heavy oil differentials, US\$3.00/bbl light oil differentials, U.S.\$4.00/MMbtu NYMEX, \$4.00/mcf AECO and \$0.80 CND/U.S. FX) Assumes the midpoint of Freehold 2022 production guidance See Non-GAAP Financial Measures

## **More Sustainable Freehold**

#### Freehold's dividend remains sustainable to WTI prices below US\$40/bbl

- U.S. royalty transactions ensure Freehold remains sustainable across a broad commodity price range
- Addition of "core of core" Eagle Ford with breakeven economics <US\$30/bbl WTI
- Complements significant work done in 2021 to position Freehold "in front of the drill bit" in the most economically resilient operating areas
- North American portfolio provides further diversification to commodity price volatility



<sup>.</sup> Assumes \$0.72/share dividend payout in 2022E

Post dividend free revenue based on U.S.\$75.00/bbl WTI, US\$13.00/bbl heavy oil differentials, US\$3.00/bbl light oil differentials, U.S.\$4.00/MMbtu NYMEX, \$4.00/mcf AECO and \$0.80 CND/U.S. FX. Assumes the midpoint of Freehold 2022 production guidance

# Why Own Freehold

## A larger more sustainable North American income vehicle

#### **High Margins**

- Greater than 97% operating margin<sup>(1)</sup> provides Freehold the ability to pay a meaningful dividend across all commodity cycles
- Top tier corporate netback ~\$44/boe in F9-2021<sup>(1)</sup>
- Pro forma Freehold corporate netback ~\$48/boe<sup>(1)</sup>
- Q3-2021 cash costs<sup>(1)</sup> ~\$2.50/boe

#### Sustainable

- Target base returns of 60% of funds flow to shareholders with flexibility of up to 80%
- Dividend increased five consecutive quarters reflecting improved commodity prices and confidence in our portfolio
- F9-2021 payout ~31%<sup>(1)</sup>
- 6.1% dividend yield<sup>(2)</sup>
- U.S. exposure aligns to payors committed to delivering ESG excellence

#### **Strong Balance Sheet, Low Risk Business**

- Q3-2021 net debt to trailing funds from operations 0.5x and target debt to funds from operations of <1.5x
- Proforma Freehold able to pay down \$25 million in debt per quarter at current commodity prices
- Royalties provide top line revenue without exposure to capital, operating and environmental costs

#### **Quality Long Duration Assets, Multi-year Upside**

- Positioned in the top tier oil plays - Clearwater, Eagle Ford, Permian, Viking, and Bakken
- Spirit River, Montney, and Haynesville provide upside associated with natural gas
- Activity levels continue to outpace broader WCSB and lower 48
- Diverse operator list reduces single name exposure risks

Winter 2021 | 15



# **The Royalty Advantage**

Freehold provides a lower risk/return proposition than traditional E&P's

#### Financial Strength, Low Risk

- Strong operating margins, enable lower breakeven commodity prices, enhancing the sustainability of payout
- Q3-2021 corporate netback >\$46/boe, >97% operating margin
- Ability to grow the dividend, and generate meaningful free funds flow at current commodity price levels
- Financial flexibility with debt to funds from operations <1.0x</li>

# **Diversified Royalty Portfolio**

- Diversified North American portfolio with exposure to Permian, Eagle Ford, Viking, Clearwater, Bakken, Mississippian, and Cardium oil plays plus natural gas plays targeting the Spirit River, Montney and Haynesville via well funded producers
- 6.2 million royalty acres in Canada, 0.8 million gross drilling units in the U.S.
- >350 royalty payors minimizes financial risk and provides exposure to diversified plays and development strategies

# **Environmental, Social, Governance**

- Our approach to ESG is rooted in our collective desire to provide a long-term value proposition to our shareholders
- Royalties offer no exposure to environmental pressures
- Expect to update our ESG strategy through a sustainability report later in 2021
- Freehold has strong leadership, an engaged and idea rich workforce, and a supportive and constructive Board of Directors

# **Royalties vs. Exploration and Production Companies**

Royalties provide lower costs and higher returns to shareholders

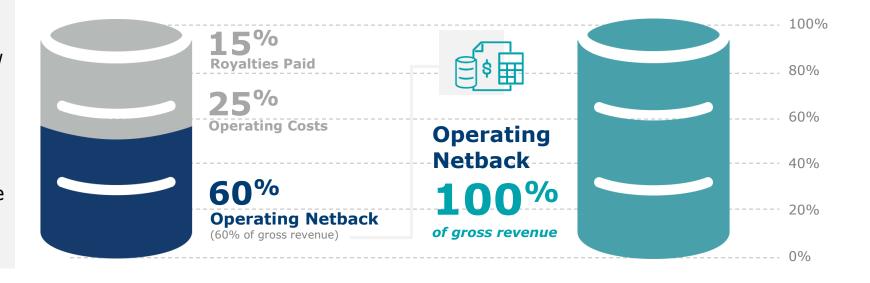
- The royalty model maintains a material operating netback advantage over traditional E&P's
- Able to generate free funds flow at lower commodity prices
- Q3-2021 corporate netback \$46.60/boe
- Freehold maintains a >95% operating margin enabling more return to shareholders

## A Working Interest Barrel

Operating netback ~ 60% of gross revenue

#### **A Royalty Interest Barrel**

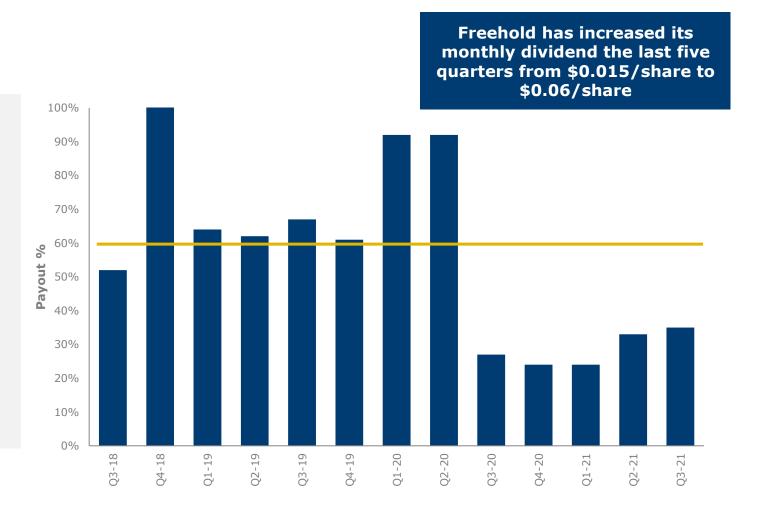
Operating netback ~ 100% of gross revenue



# **Dividend Sustainability**

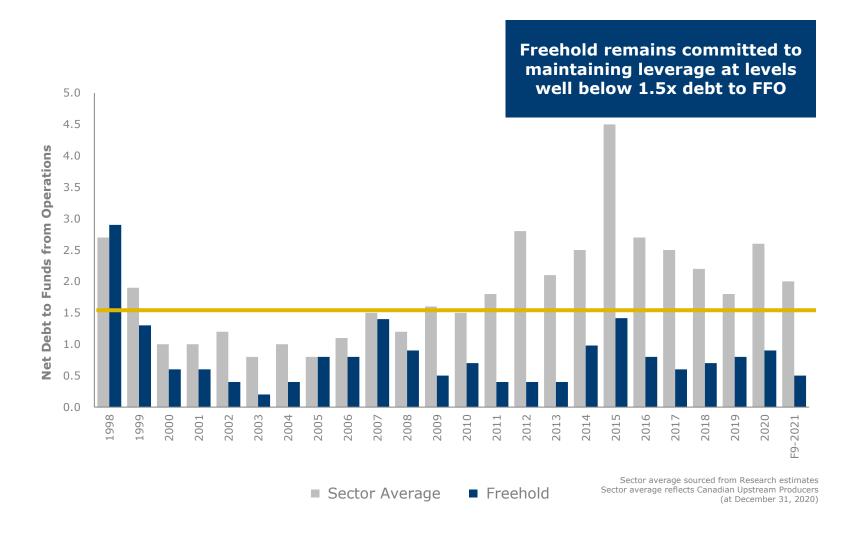
Freehold has paid out \$1.7 billion in dividends since initial IPO

- Freehold announced a 20% dividend increase from \$0.05 to \$0.06 per month as part of Q3-2021 results
- Forecast funds from operation in 2022 has our dividend positioned slightly below 60% payout range
- At current commodity price levels, Freehold is able to pay a meaningful dividend with potential to grow as funds from operations improve

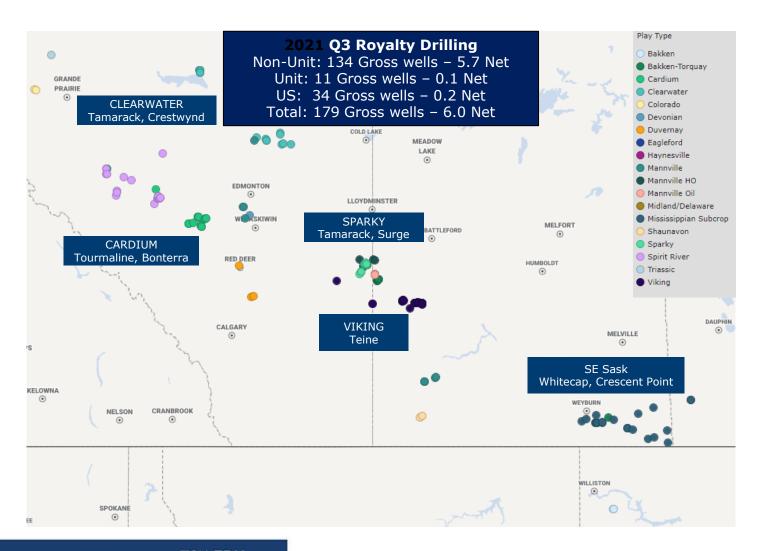


# **Strong Balance Sheet**

- Freehold exited Q3-2021 with net debt to trailing funds from operations of 0.5x
- At current commodity price levels and the revised dividend level, Freehold still able to pay down debt or pursue acquisitions with free funds flow
- Freehold recently amended its credit facility with an unchanged committed revolving 3-year facility at \$285 million

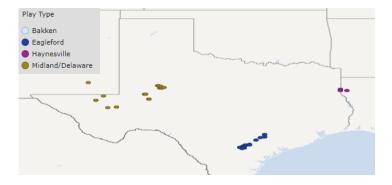


# **2021 Q3 Royalty Drilling Results**

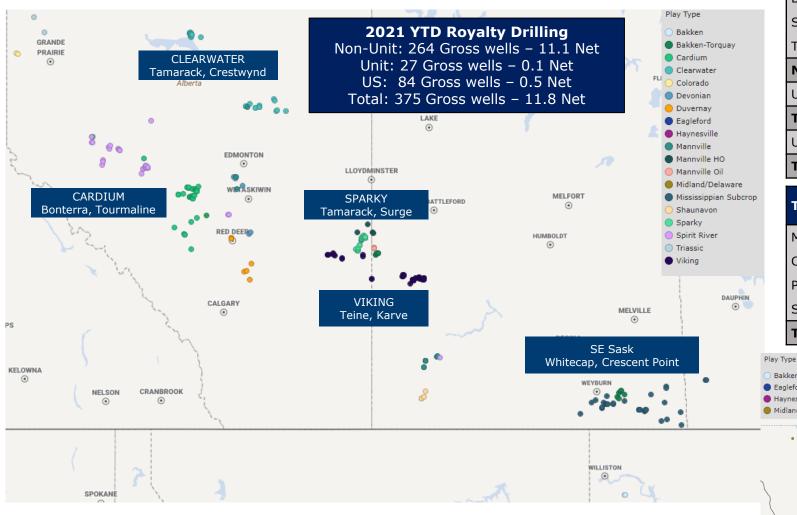


| Top Drillers Canada 2021 | Gross<br>Wells | Net<br>Wells |
|--------------------------|----------------|--------------|
| Teine                    | 17             | 1.8          |
| Tourmaline               | 15             | 0.8          |
| Bonterra                 | 13             | 0.3          |
| Tamarack                 | 12             | 0.4          |
| Non-Unit Total           | 134            | 5.7          |
| Unit Wells               | 11             | 0.1          |
| Total Canada             | 145            | 5.8          |
| USA Wells                | 34             | 0.2          |
| Total                    | 179            | 6.0          |

| Top Drillers U.S 2021 | Gross<br>Wells | Net<br>Wells |
|-----------------------|----------------|--------------|
| Marathon              | 8              | 0.2          |
| Conoco Phillips       | 7              | <0.1         |
| Pioneer               | 6              | <0.1         |
| Sabine Oil & Gas      | 4              | <0.1         |
| Total                 | 34             | 0.2          |

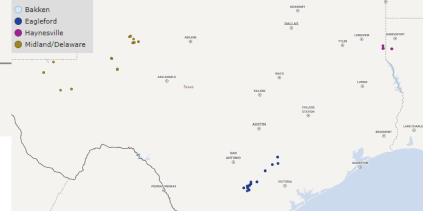


# **2021 YTD Royalty Drilling Results**



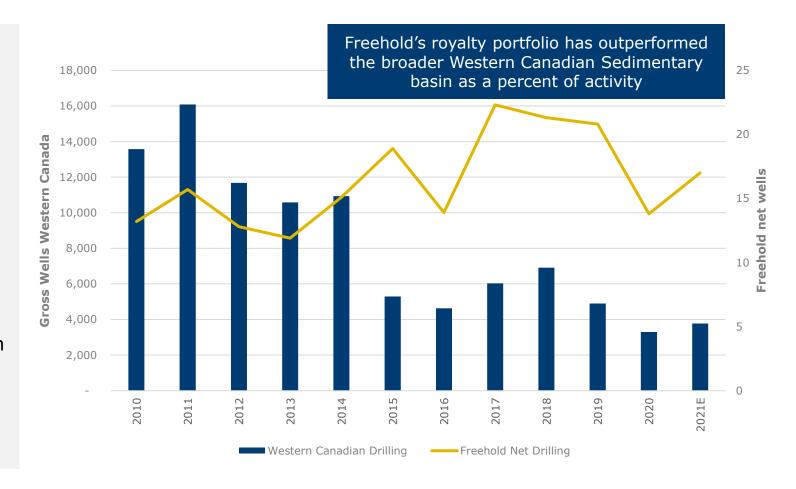
| Top Drillers 2021 | Gross<br>Wells | Net<br>Wells |
|-------------------|----------------|--------------|
| Teine             | 38             | 3.9          |
| Tamarack          | 31             | 1.2          |
| Bonterra          | 30             | 0.8          |
| Surge             | 30             | 0.5          |
| Tourmaline        | 18             | 0.9          |
| Non-Unit Total    | 264            | 11.1         |
| Unit Wells        | 27             | 0.1          |
| Total Canada      | 291            | 11.2         |
| USA Wells         | 84             | 0.5          |
| Total             | 375            | 11.8         |

| Top Drillers U.S 2021 | Gross<br>Wells | Net<br>Wells |
|-----------------------|----------------|--------------|
| Marathon              | 17             | 0.4          |
| Conoco Phillips       | 11             | <0.1         |
| Pioneer               | 9              | <0.1         |
| Sabine Oil & Gas      | 8              | <0.1         |
| Total                 | 84             | 0.5          |



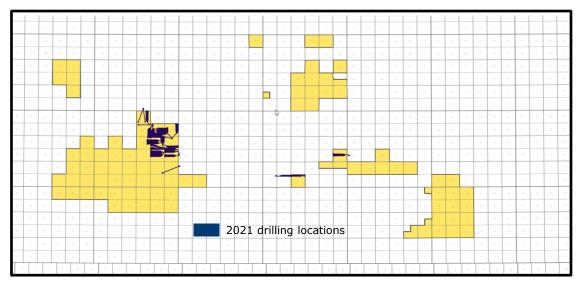
# **Industry Drilling vs. Freehold**

- Despite a slowdown in activity in western Canada, Freehold has historically achieved growth in net drilling on its royalty lands
- Approximately 6% of all spending in Western Canada has occurred on Freehold lands over the past five years
- Freehold's royalty portfolio has materially outperformed the broader Western Canadian Sedimentary Basin
- Growth in net wells reflects the quality of Freehold's underlying royalty portfolio

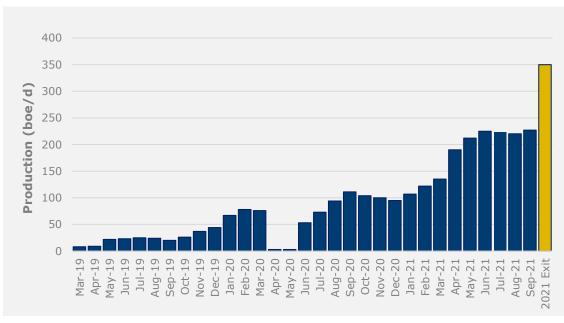


# Clearwater (Nipisi, Jarvie)

- Expected to be one of Freeholds more active areas in 2021
  - Net volumes have grown by 75% since change in operatorship in late 2020
  - 2021 exit production rate ~350 boe/d
- Freehold maintains a ~4% GORR on approximately 240 sections of land
- In July, Freehold closed a royalty deal adding to its core Clearwater royalty position.
  - Total consideration associated with transaction was \$7.9 million
  - 3-5% gross overriding royalty on 38.5 sections
  - 2022E forecast funds from operations \$1.2 million with 100 boe/d in production
- Development economic at oil prices <US\$35/bbl WTI, offering top decile economics within North America
- One of our top royalty areas in terms of activity and production growth
- Freehold expects development of the Clearwater to represent a key growth driver behind volumes in 2022E



Source: GeoScout



## **2021 & 2021E Guidance**

- Q4-2021 production guidance of 13,500-13,750 boe/d
- Increased monthly dividend from \$0.05 to \$0.06/share
- 2022E production guidance of 13,750-14,750 boe/d
- 2022 WTI price forecast US\$75.00/bbl
- 2022 NYMEX natural gas US\$4.00/mcf
- 2022 AECO natural gas \$4.00/mcf

| Q4-2021 Annual Average            |            | Guidance Date<br>November 10,<br>2021 |
|-----------------------------------|------------|---------------------------------------|
| Average production                | boe/d      | 13,500-13,750                         |
| West Texas Intermediate crude oil | US\$/bbl   | \$82.00                               |
| Edmonton Light Sweet crude oil    | Cdn\$/bbl  | \$95.00                               |
| AECO natural gas                  | Cdn\$/mcf  | \$5.00                                |
| NYMEX natural gas                 | US\$/mmbtu | \$5.00                                |
| Exchange rate                     | US\$/Cdn\$ | 0.80                                  |

| 2022E Annual Average              |            | Guidance Date<br>November 10,<br>2021 |
|-----------------------------------|------------|---------------------------------------|
| Average production                | boe/d      | 13,750-14,750                         |
| West Texas Intermediate crude oil | US\$/bbl   | \$75.00                               |
| Edmonton Light Sweet crude oil    | Cdn\$/bbl  | \$88.00                               |
| AECO natural gas                  | Cdn\$/mcf  | \$4.00                                |
| NYMEX natural gas                 | US\$/mmbtu | \$4.00                                |
| Exchange rate                     | US\$/Cdn\$ | 0.80                                  |

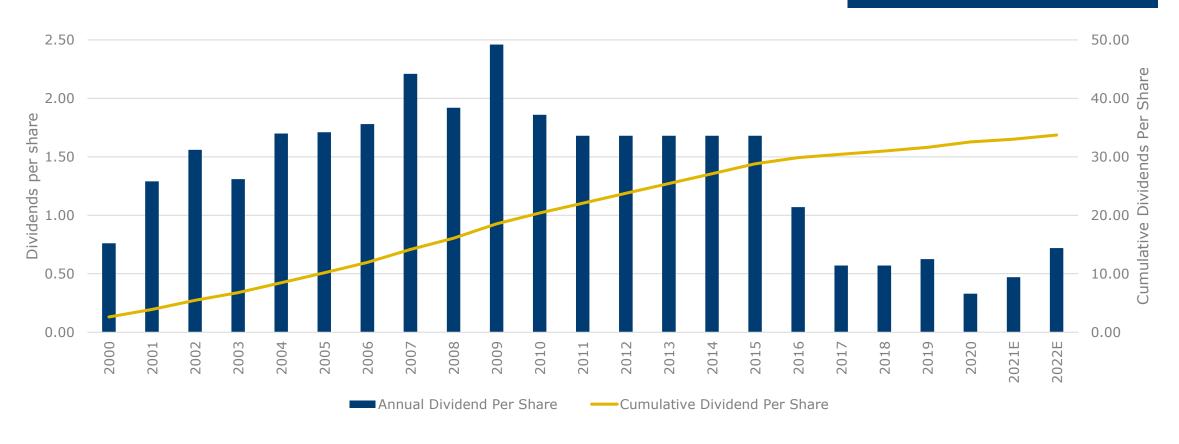
Source: Company Reports
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# Safe, Lower Risk Asset Base

|   | 2018   | 2019   | 2020  | F9-2021 |
|---|--------|--------|-------|---------|
| Royalty Production (boe/d)                | 10,718 | 10,229 | 9,605 | 11,118  |
| Acquisitions (millions)                   | \$62   | \$49   | \$7   | \$309   |
| Royalty acres (millions)                  | 6.2    | 6.7    | 6.3   | 6.2     |
| U.S. gross drilling unit acres (millions) |        |        |       | 0.8     |
| Tax pools (millions)                      | \$905  | \$838  | \$775 |         |
| Net debt/funds from operations            | 0.7x   | 0.8x   | 0.9x  | 0.5x    |

## **Consistent Income Provider**

Freehold has provided almost \$33/share over its history to its shareholders through dividend payments

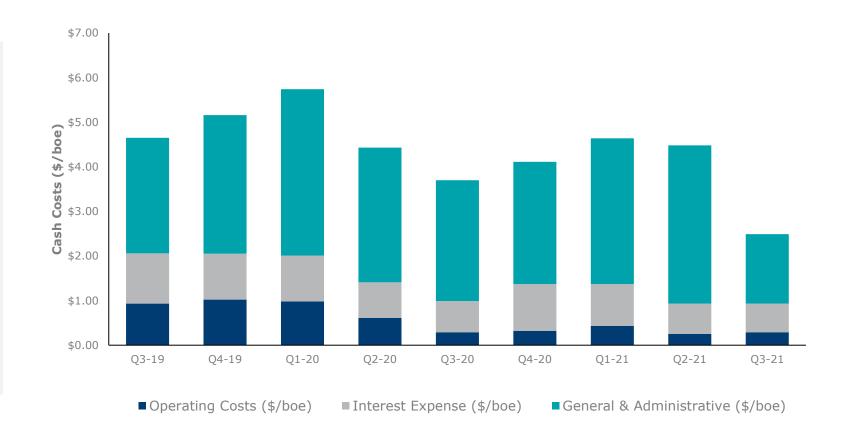


## **Cash Costs**

#### Freehold has shown a strong trending down in cash costs in 2021

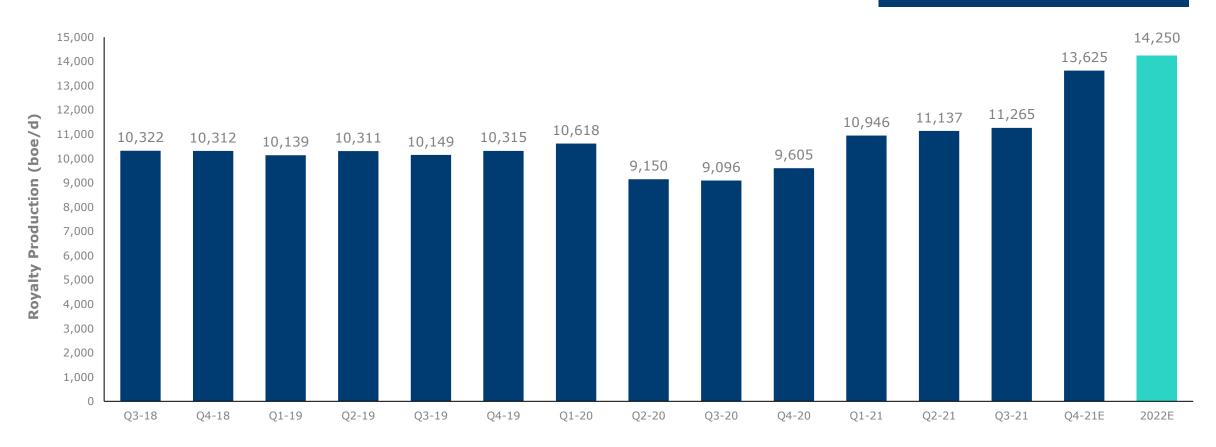
- Q3-2021 cash costs of \$2.49/boe facilitate a strong corporate netback for Freehold
- Q3-2021 cash costs the lowest in Freehold's history
- Reduction in costs reflect disposition of working interest, lower lending costs and a focus on G&A

Cash costs = operating costs + interest expense + general & administrative costs + share based compensation payments (see Non-GAAP Financial Measures)



# **Royalty Production History**

Freehold's royalty production increased 1% q/q in Q3-2021 with volumes forecast to increase in Q4-2021



Assumes the midpoint of Q4-2021E production guidance

Assumes the midpoint of 2022E production guidance

## **Diversified Royalty Payors**

Our top payors remain well financed with no significant concentration risk















































**RIDGEBACK** 

## **Disciplined Acquirer**

Freehold will continue to look for opportunities that enhance the resiliency and durability of our portfolio across all commodity price cycles



| Year     | Area                        | <b>Cost</b><br>(\$ millions) | Initial Production Acquired (boe/d) |
|----------|-----------------------------|------------------------------|-------------------------------------|
| 2012     | AB, SK and BC               | 60                           | 600                                 |
| 2013     | Numerous small acquisitions | 10                           | 30                                  |
| 2014     | SK/MB/AB                    | 248                          | 1,500                               |
| 2015     | SK/AB/BC                    | 410                          | 2,100                               |
| 2016     | SK/AB                       | 162                          | 1,700                               |
| 2017     | SK/AB                       | 87                           | 420                                 |
| 2018     | SK/AB                       | 62                           | 275                                 |
| 2019     | SK/AB, US                   | 50                           | 410                                 |
| 2020     | US                          | 8                            | -                                   |
| YTD 2021 | US                          | 400                          | 4,400                               |
| TOTAL    |                             | \$1,500                      | 10,895                              |

## **Advisories**

#### **Forward-Looking Statements**

This presentation offers our assessment of Freehold's future plans and operations as at November 10, 2021 and contains forward-looking information including, without limitation, forward-looking information with regards to the expected terms and conditions of the proposed acquisition of royalty assets (the "Acquired Assets") in the United States (the "U.S. Royalty Transaction"); the expected timing for closing of the U.S. Royalty Transaction; expected Freehold average net daily production (including commodity weighting) in the second half of 2021 and for the full year in 2022; expected average net daily production (including the commodity weighting of such production) in that second half of 2021 and for the full year in 2022 from the Acquired Assets; expected 2021 funds from operations from the Acquired Assets the number of potential drilling locations associated with the Acquired Assets expected in that Freehold's U.S. assets will contribute 35% of total production in 2022; the expectation that Freehold's U.S. assets will contribute 35% of total production in 2022; the expectation that following Freehold can deliver production stability, without requiring further acquisitions, providing for increased option value to shareholders in future years; the expectation that Freehold's diversified portfolio ensures meaningful dividend even in a sub - US\$40/bbl WTI environment; the expectation that growing funds flow provides Freehold the flexibility to grow dividend, pay down debt or pursue further value enhancing acquisitions; Freehold's estimated U.S. 2021 and 2022 average daily production (including commodity weighting, sustainability of Freehold's dividend and environmental, social and governance profile; the expectation that the U.S. Royalty Transaction will be accretive to Freehold's sustainability and operating margin; Freehold's intent to return 60-80% of funds from operations to shareholders; Freehold's intent to target debt to funds from operations of less than 1.5x; Freehold's 2021 forecast U.S. average net d

This forward-looking information is provided to allow readers to better understand our business and prospects and may not be suitable for other purposes. By its nature, forward-looking information is subject to numerous risks and uncertainties, some of which are beyond our control, including the impact of the COVID-19 pandemic on economic activity and demand for oil and natural gas, general economic conditions, industry conditions, volatility of commodity prices, currency fluctuations, imprecision of reserve estimates, royalties, environmental risks, taxation, regulation, changes in tax or other legislation, competition from other industry participants, the lack participants, industry participants, indu

With respect to forward looking information contained in this presentation relating to the H2 2021 and 2022 forecast production and 2021 forecast funds from operations from the Acquired Assets, we have made assumptions regarding, among other things; future oil and natural gas prices (for the purposes of the estimates in this presentation we have assumed a West Texas Intermediate price of US\$65/barrel of oil and a NYMEX natural gas price of U.S.\$3.00/MMbtu); future exchange rates (for the purposes of the estimates in this presentation we have assumed an exchange rate of US\$0.78 for every CDN\$1.00); that DUCs will be completed in the short term and brought on production; that wells that have been permitted will be drilling and completed within a customary timeframe; expectations as to additional wells to be permitted, drilled, completed and brought on production in 2021 and 2022 based on Freehold's review of the geology and economics of the plays associated with the Acquired Assets; expected production performance of wells to be drilled and/or brought on production in 2021 and 2022; the ability of our royalty payors to obtain equipment in a timely manner to carry out development activities; the ability and willingness of royalty payors to fund development activities relating to the Acquired Assets; and such other assumptions as are identified herein.

You are cautioned that the assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be imprecise and, as such, undue reliance should not be placed on forward looking information. We can give no assurance that any of the events anticipated will transpire or occur, or if any of them do, what benefits we will derive from them. The forward-looking information contained herein is expressly qualified by this cautionary statement. To the extent any guidance or forward looking statements herein constitute a financial outlook, they are included herein to provide readers with an understanding of management's plans and assumptions for budgeting purposes and readers are cautioned that the information may not be appropriate for other purposes. Our policy for updating forward-looking statements is to update our key operating assumptions quarterly and, except as required by law, we do not undertake to update any other forward-looking statements.

You are further cautioned that the preparation of financial statements in accordance with International Financial Reporting Standards requires management to make certain judgments and estimates that affect the reported amounts of assets, liabilities, revenues, and expenses. These estimates may change, having either a positive or negative effect on net income, as further information becomes available and as the economic environment changes.

## **Advisories continued**

#### **Forward-Looking Statements Continued**

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#### **Drilling Locations**

This presentation discloses anticipated future drilling or development locations associated with the Acquired Assets, all of which are currently considered unbooked locations. Unbooked locations are generated by internal estimates of Freehold management based on prospective acreage and an assumption as to the number of wells that can be drilled per section based on industry practice and internal review. Unbooked locations do not have attributed reserves or resources. Unbooked locations have been identified by management as an estimation of the multi-year drilling activities on the Acquired Assets based on evaluation of applicable geologic, seismic, engineering, historic drilling, production, commodity price assumptions and reserves information. There is no certainty that all unbooked drilling locations will be drilled there is no certainty that such locations will result in additional oil and gas reserves, resources or production. The drilling locations on which wells are actually drilled will ultimately depend upon the capital allocation decisions of royalty payors who have working interests in respect of such drilling locations and a number of other factors including, without limitation, availability of capital, regulatory approvals, oil and natural gas prices, costs, actual drilling results, additional reservoir information that is obtained and other factors. While certain of the unbooked drilling locations have been de-risked by drilling existing wells in relative close proximity to such unbooked drilling locations are farther away from existing wells where management has less information about the characteristics of the reservoir and therefore there is more uncertainty whether wells will be drilled in such locations and if drilled there is more uncertainty that such wells will result in additional oil and gas reserves, resources or production. Upon purchase of the Acquired Assets, Freehold will have the reserves associated with the Acquired Assets evaluated by an independent qualified reserves evaluator in

#### Conversion of Natural Gas to Barrels of Oil Equivalent (BOE)

To provide a single unit of production for analytical purposes, natural gas production and reserves volumes are converted mathematically to equivalent barrels of oil (boe). We use the industry-accepted standard conversion of six thousand cubic feet of natural gas to one barrel of oil (6 Mcf = 1 bbl). The 6:1 boe ratio is based on an energy equivalency conversion method primarily applicable at the burner tip. It does not represent a value equivalency at the wellhead and is not based on either energy content or current prices. While the boe ratio is useful for comparative measures and observing trends, it does not accurately reflect individual product values and might be misleading, particularly if used in isolation. As well, given that the value ratio, based on the current price of crude oil to natural gas, is significantly different from the 6:1 energy equivalency ratio, using a 6:1 conversion ratio may be misleading as an indication of value.

## **Advisories continued**

#### Non-GAAP Financial Measures

Within this presentation, references are made to terms commonly used as key performance indicators in the oil and gas industry. We believe that operating netback, operating margin, payout ratio, free cash flow and cash costs are useful supplemental measures for management and investors to analyze operating performance, financial leverage, liquidity and sustainability of our dividend, and we use these terms to facilitate the understanding and comparability of our results of operatings and financial position. However, these terms do not have any standardized meanings prescribed by GAAP and therefore may not be comparable with the calculations of similar measures for other entities. Operating income is calculated as royalty and other revenue, less operating expenses. It shows the profitability of our revenue streams as it provides the cash margin for product sold after directly related expenses. Operating margin is simply operating income as a percentage of revenue. Payout ratios are often used for dividend paying companies in the oil and gas industry to identify its dividend levels in relation to the funds it receives and uses in its capital and operational activities. Freehold's payout ratio is calculated as dividends paid as a percentage of funds from operations. Free cash flow is calculated by subtracting capital expenditures from funds from operations. Free cash flow is a measure often used by dividend paying companies to determine cash available for the payment of dividends paying companies to determine cash available for the payment of dividends revenue of the payment of dividends as operating expenses, represents the cash margin for product sold, calculated on a per boe basis. Cash costs is a total of all recurring costs in the statement of income deducted in determining funds from operations. For Freehold, cash costs are identified as operating expense, general and administrative expense, interest expense and share based compensation payments. It is key to funds from operations, representing the ability t

#### **Production**

All production disclosed herein is considered net production for the purposes of National Instrument 51-101 – Standards of Disclosure for Oil and Gas Activities, which includes Freehold's working interest (operating and non-operating) share after deduction of royalty obligations, plus our royalty interests. Since Freehold has minimal working interest production, net production is substantially equivalent to Freehold's royalty interest production. In the second half of 2021 Freehold's net production from the Acquired Assets is expected to consist of approximately 57% light oil, 20% natural gas. In 2022 net production from the Acquired Assets is expected to consist of approximately 50% of light oil, 23% of natural gas liquids and 27% of natural gas. In 2021 Freehold's net production from its U.S. assets is expected to consist of approximately 51% light oil, 15% natural gas liquids and 34% of natural gas. In 2022 Freehold's net production from its U.S. assets is expected to consist of approximately 51% of light oil, 20% of natural gas liquids and 29% of natural gas. In the second half of 2021 Freehold's aggregate net production is expected to consist of approximately 8% heavy oil, 39% light and medium oil, 10% natural gas liquids and 42% of natural gas. In 2022 Freehold's aggregate net production is expected to consist of approximately 8% heavy oil, 40% light and medium oil, 12% natural gas liquids and 40% natural gas.

#### Barrels of Oil Equivalent (boe) ratio: 6 Mcf = 1 barrel

The 6:1 boe ratio is based on an energy equivalency conversion method primarily applicable at the burner tip. It does not represent a value equivalency and is not based on either energy content or current prices. While the boe ratio is useful for comparative measures, it does not accurately reflect individual product values and might be misleading, particularly if used insolation. As well, given the value ratio, based on the current price of crude oil to natural gas, is significantly different from the 6:1 energy equivalency ratio, using a 6:1 conversion ratio may be misleading as an indication of value.

